



PSA PEUGEOT CITROËN



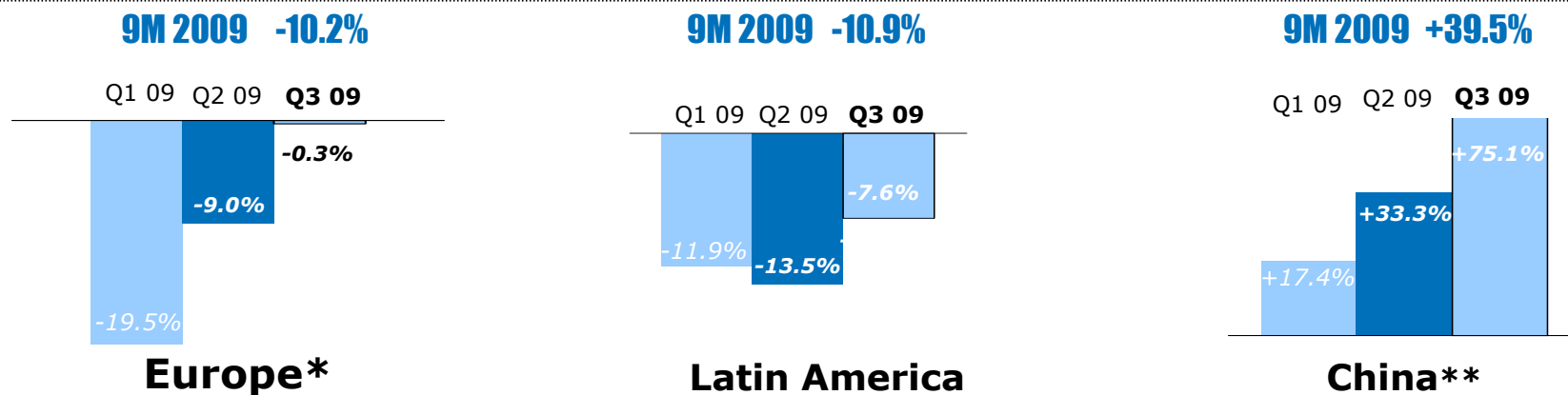
KEY HIGHLIGHTS

- **Decline in Q3 revenues limited to 7.7%, compared to – 24.9% in Q1 and – 18.9% in Q2**
- **Revenues down 17.6% for the first 9 months of 2009**
- **Increase in Q3 market share to 13.4% in Europe* from 12.9%**
- **Increase in Q3 LCV market share to 22.1% in Europe* from 19.2%**
- **Q3 total assembled vehicle unit sales rise 4.7%**

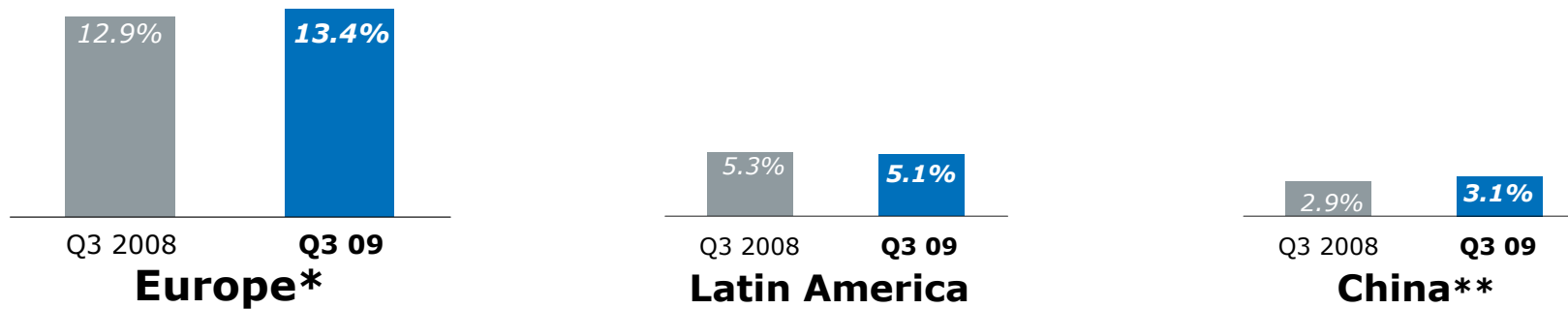
Q3 MAJOR TRENDS AND MARKET SHARES

- European market supported by scrappage incentive schemes
- Growing market share in Europe and China, boosted by new model successes

Cars and light commercial vehicles – Market



Cars and light commercial vehicles – PSA Market Share



AUTOMOTIVE: WORLDWIDE UNIT SALES

- European Q3 volumes boosted by incentive schemes and successful new models
- Record level of growth in Chinese market

Assembled vehicles and CKD units

<i>In thousand units</i>	Q3-08	Q3-09	Change Q3-09/Q3-08	9M-08	9M-09	Change 9M-09/ 9M-08
Europe*	477	508	6.6%	1 771	1,560	-11.9%
Russia	19	9	-50.4%	45	33	-27.6%
Latin America	71	62	-13.0%	213	174	-18.2%
Rest of the World	58	45	-22.4%	171	124	-27.2%
Assembled vehicles (excl.China)	624	624	0.0%	2,200	1,891	-14.0%
China	38	69	82.2%	142	188	32.4%
Total assembled vehicles	662	694	4.7%	2,342	2,079	-11.2%
CKD units	54	94	74.7%	219	295	34.7%
TOTAL units	716	788	10.0%	2,561	2,375	-7.3%

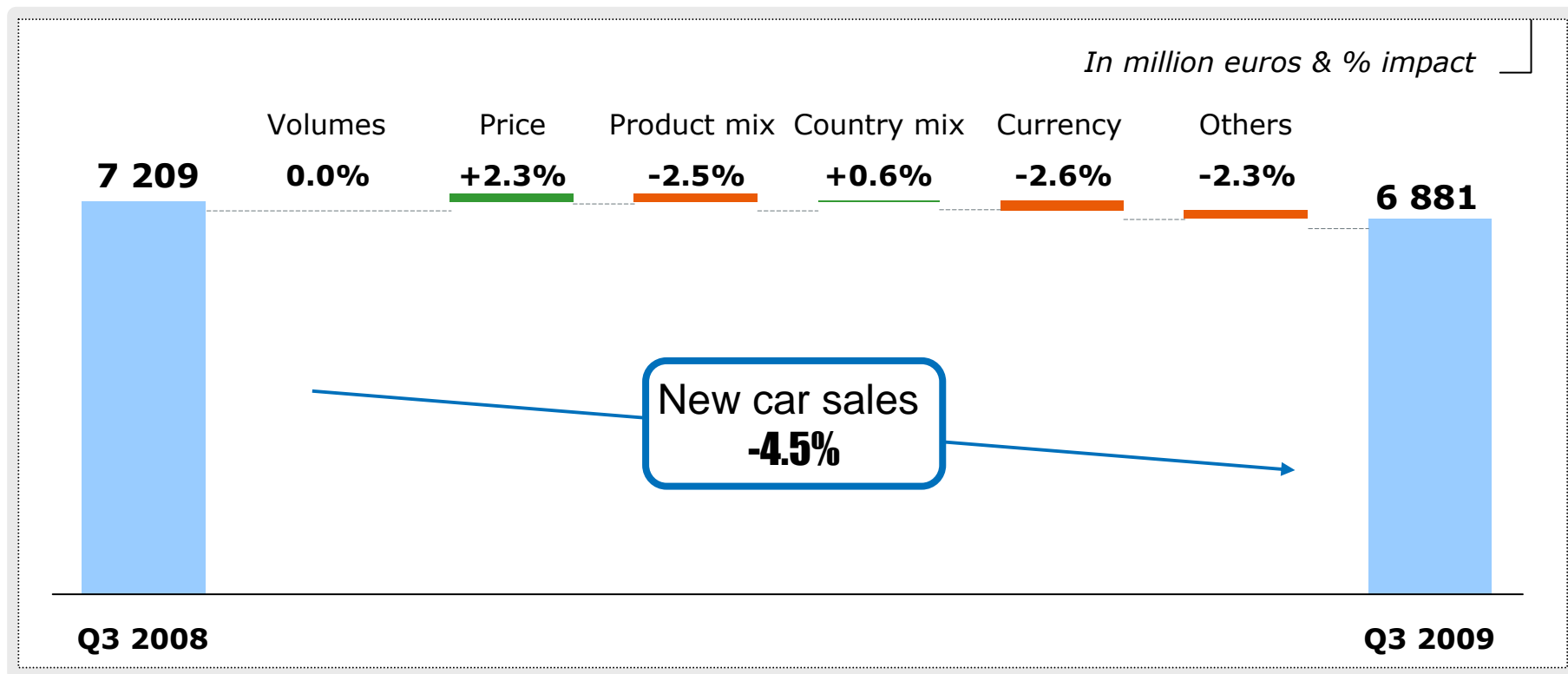
Q3 AND 9 MONTH REVENUES

- Automotive revenues illustrate improved market trends and benefits of scrappage incentives
- Used cars revenues rose 8.4% vs Q3 2008

<i>In €m</i>	Q3-08	Q3-09	Change Q3-09/ Q3-08	9M-08	9M-09	Change 9M-09/ 9M-08
Automotive	9,647	9,256	-4.1%	32,905	27,914	-15.2%
Faurecia	2,863	2,268	-20.8%	9,464	6,648	-29.8%
Gefco	873	701	-19.8%	2,778	2,096	-24.5%
Banque PSA Finance	534	458	-14.3%	1,594	1,373	-13.8%
Other businesses and intra-company eliminations	(1,152)	(901)		(3,909)	(2,752)	
Total revenues	12,765	11,782	-7.7%	42,832	35,279	-17.6%

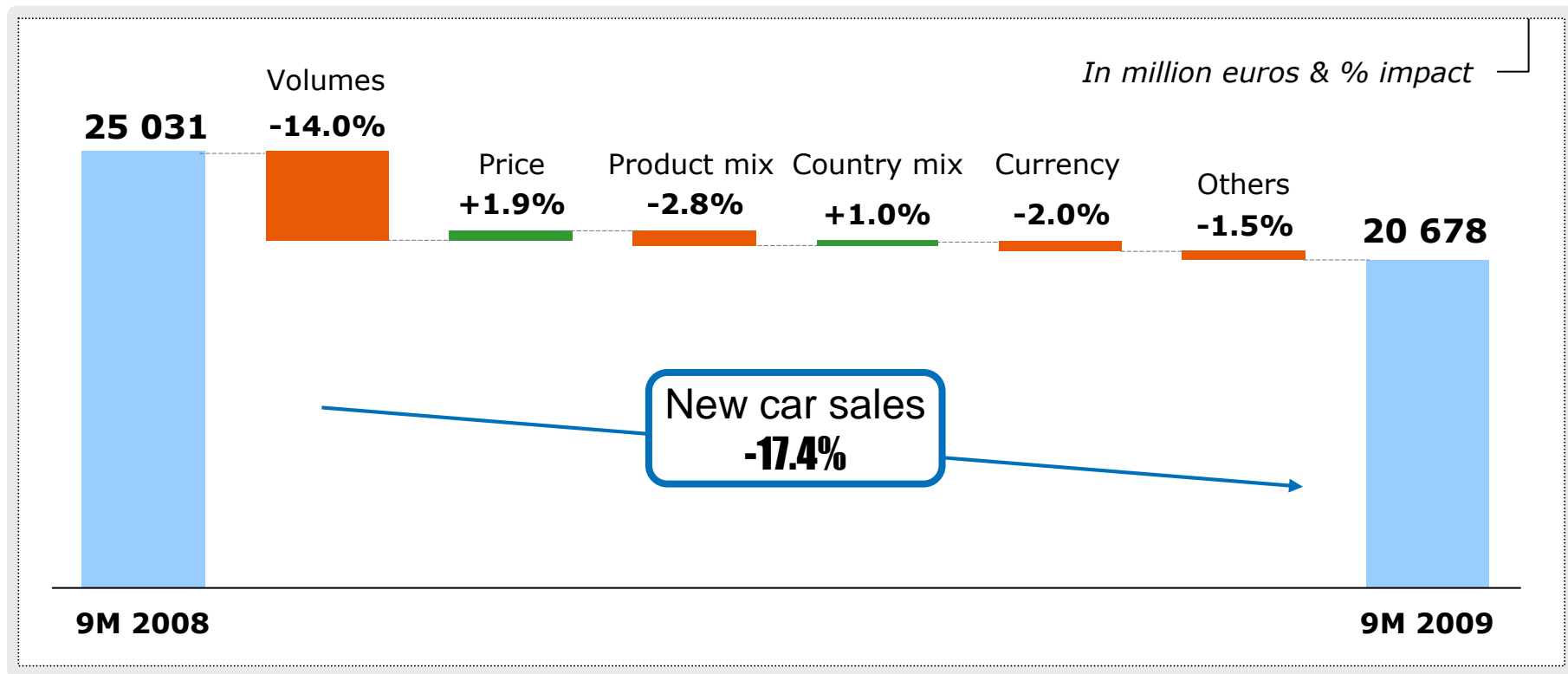
Q3 NEW CAR* SALES ANALYSIS

- Currency mainly impacted by decline in GBP, BRL and ARS



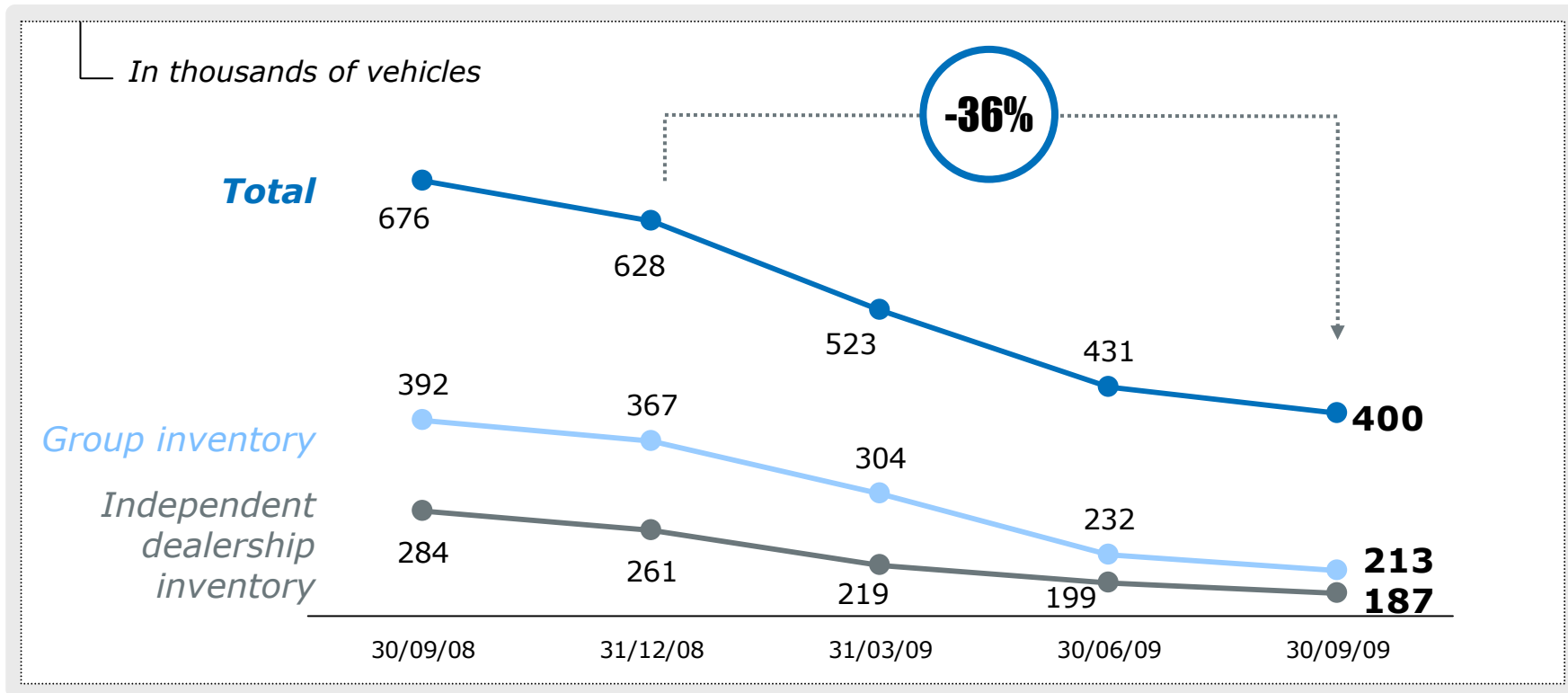
9 MONTH NEW CAR* SALES ANALYSIS

- Revenues decline due to volume drop



INVENTORY REDUCTION

- Inventory reflects lower seasonal production



NEW MODEL MOMENTUM

Europe*



Citroën C5



Peugeot 206 +



Citroën C3 Picasso



Peugeot 3008 Crossover



Peugeot 308 CC

Latin America



Peugeot 207 Passion

China



Citroën C Elysee Hatchback



Peugeot 207



Citroën C-Quatre China

FAURECIA

- **Decline in Q3 revenues limited to 16.7%** (excl. monoliths and at constant exchange rate)
- **Confirmed improvement in Europe**
- **High growth in Asia at 30%**

<i>In €m</i>	Q3-08	Q3-09	Change Q3-09/Q3-08	9M-08	9M-09	Change 9M-09/ 9M-08
Automotive Seating	1,197	996	-17.0%	3,958	2,863	-28.2%
Vehicle Interiors	769	611	-19.2%	2,565	1,859	-26.6%
Exhaust Systems	670	457	-31.8%	2,211	1,313	-40.6%
Front Ends	227	204	-10.1%	730	613	-16.1%
Total revenues	2,863	2,268	-20.8%	9,464	6,648	-29.8%
Excluding monoliths and at constant scope and exchange rate			-16.7%			-26.7%
PSA Peugeot Citroën	560	414	-26.1%	1,994	1,333	-33.1%
Third parties	2,303	1,854	-19.5%	7,470	5,315	-28.9%

GEFCO

- Revenues continue to be negatively impacted by reduced logistics demand, but at a slower rate than in the first half

<i>In €m</i>	Q3-08	Q3-09	Change Q3-09/Q3-08	9M-08	9M-09	Change 9M-09/ 9M-08
PSA Peugeot Citroën	536	450	-16.0%	1,728	1,324	-23.4%
Third parties	337	251	-25.7%	1,050	772	-26.5%
Total revenues	873	701	-19.8%	2,778	2,096	-24.5%

BANQUE PSA FINANCE

- Decrease in outstanding loans due to the decline in wholesale loans
- New contract growth consistent with European car sales

	Q3-08	Q3-09	Change Q3-09/Q3-08	9M-08	9M-09	Change 9M-09/ 9M-08
Revenues	€534m	€458m	-14.3%	€1,594m	€1,373m	-13.8%
Total outstanding loans (end of period)	€23.8bn	€22.6bn	-5.0%	€23.8bn	€22.6bn	-5.0%
Number of new contracts (lease and financing)	196,025	201,494	+2.8%	640,623	650,957	+1.6%
Penetration rate	27.7%	26.8%	-0.9 %	26.1%	27.5 %	+1.4 %

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