

Jean-Martial Breuil

Vice President, Operations Central Brand Management

Investor Presentation

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INVESTOR RELATIONS

James Palmer: + 33 6 74 94 49 66
james.palmer@mpsa.com

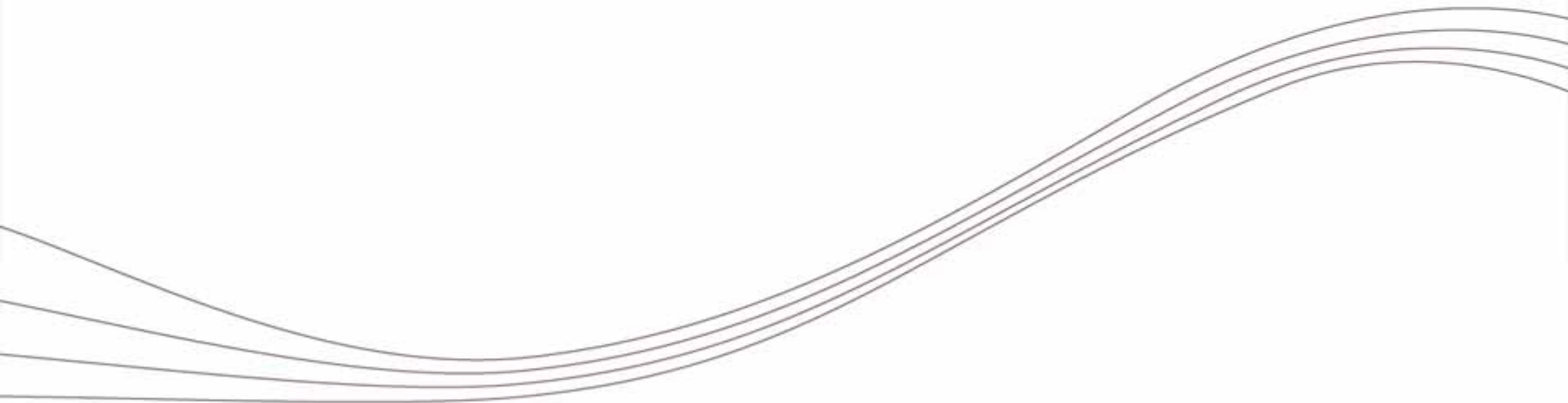
Jean-Hugues Duban: + 33 6 07 67 78 20
jeanhugues.duban@mpsa.com

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More comprehensive information about PSA Peugeot Citroën may be obtained on its Internet website (www.psa-peugeot-citroen.com), under Regulated Information.



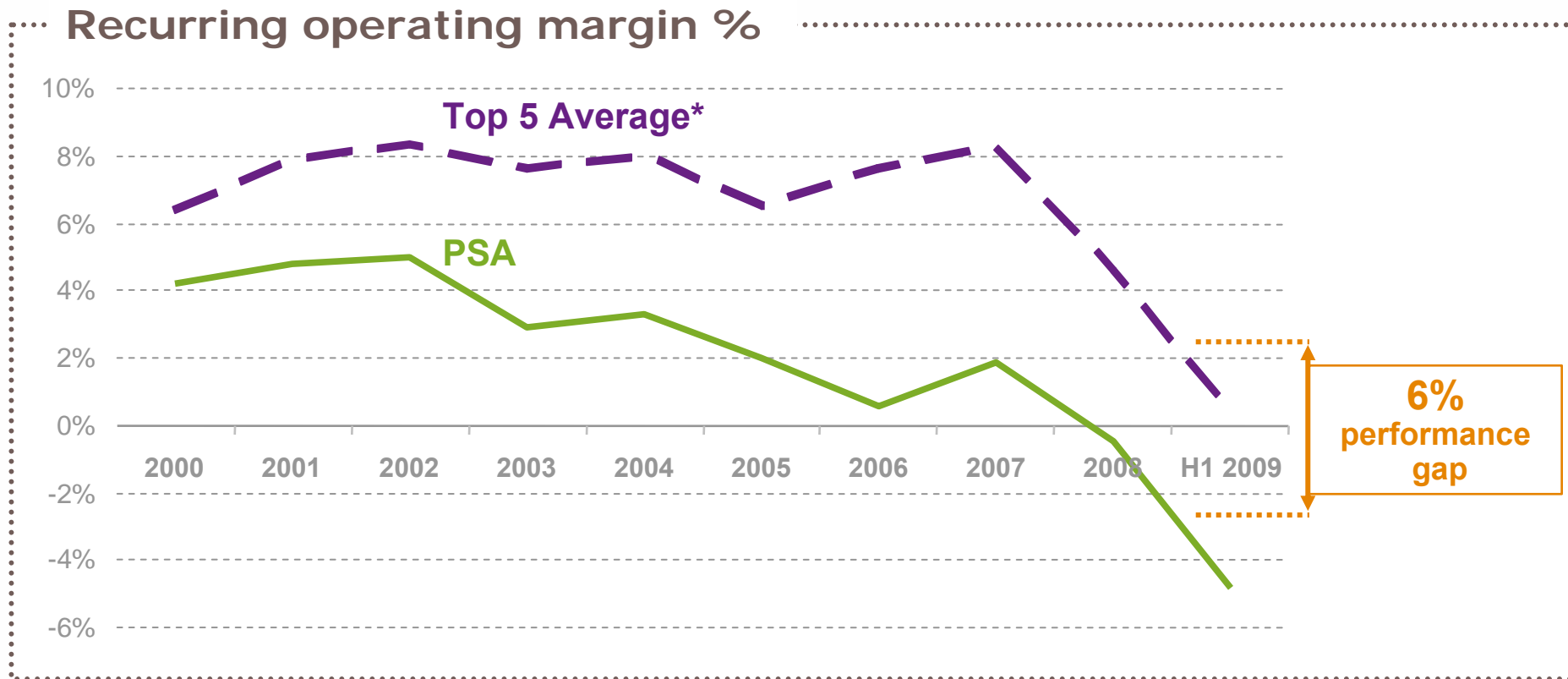
Performance plan



VISION FUTURE A STEP AHEAD

Profitability gap

> **€3.3bn** Performance plan to catch up with Top 5 peers



* Average Top 5 each year – 2008: VW, Honda, Hyundai, Daimler, Fiat

€3.3bn Performance plan 2010-2012

Our ambitions

- A step ahead in pioneering vehicles & services
- A global player
- An industry benchmark for operational efficiency

30% Sales & Marketing

15% High growth markets

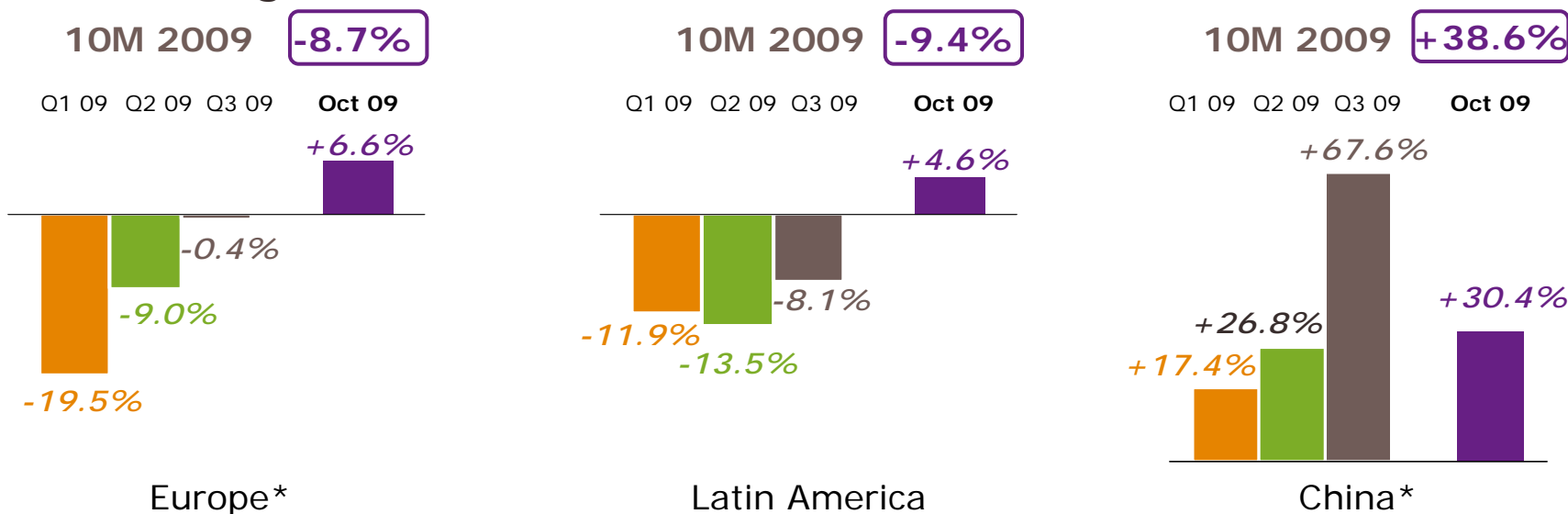
55% Production, Development & SG&A

Solid financial structure

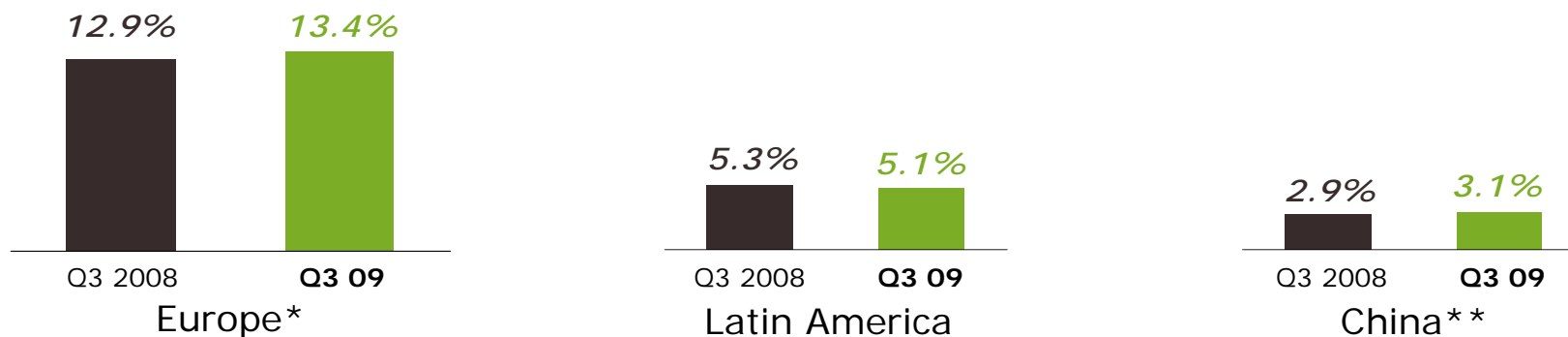
Responsible Development

Market recovery and success of new models

Cars and light commercial vehicles – Market



Cars and light commercial vehicles – PSA Market Share



* Europe = EU + EFTA + Croatia ** Only cars

Market share momentum in Europe

Sales & Marketing
30%

Average age
of the 2010-2012
model range:
3.1 years

- Distinctive new models
- Mainstream
 - > Continuity
 - > New products
 - > Electric vehicles
- Entry level vehicles

206 + - B segment

1st Half 2009

2010

2011

2012



Peugeot 3008 - C Segment

1st Half 2009



Peugeot 5008 - C Segment

2nd Half 2009



Citroën C3 - B Segment

2nd Half 2009

2010

2011

2012



Citroën DS3 - B Segment

1st Half 2010

2010

2011

2012



Peugeot RCZ - C Segment

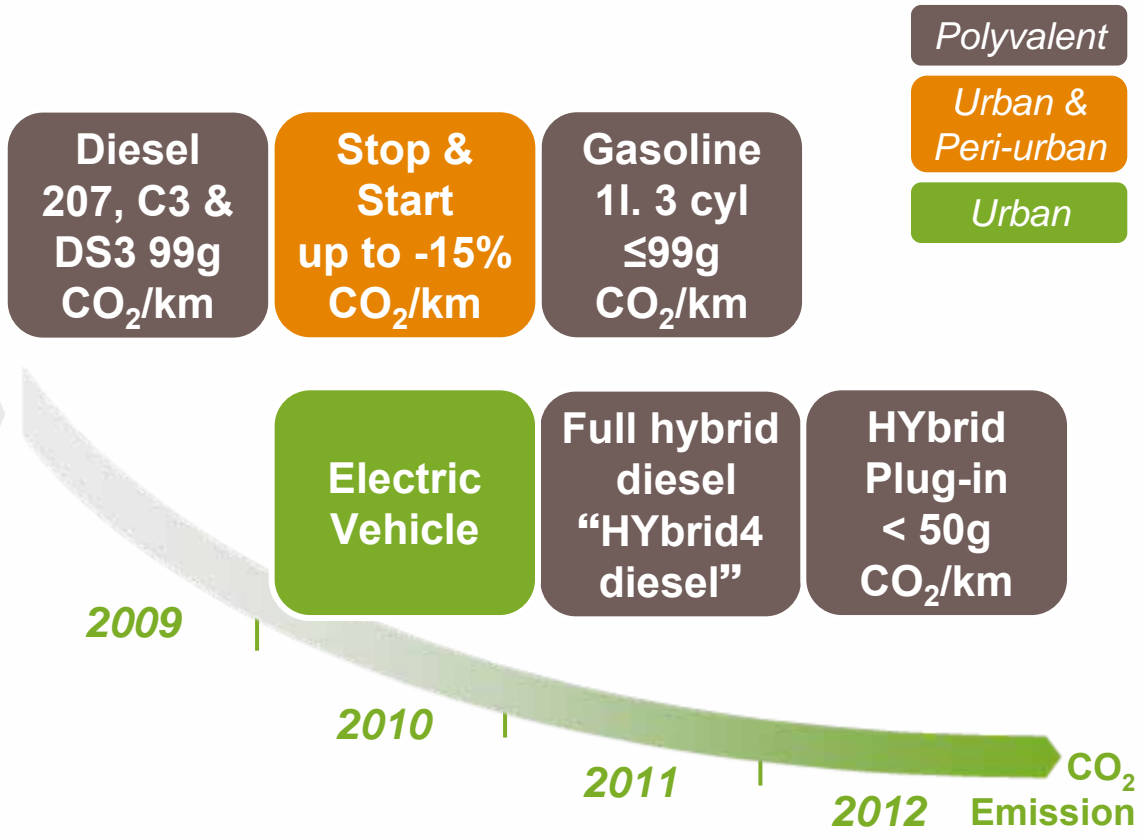
1st Half 2010



Market share momentum in Europe

Sales & Marketing
30%

1 million vehicles sold in Europe < 120g CO₂/km in 2012



Market share up to 20% for Electric and Hybrid Vehicles in 2020

Electric Vehicles: first to market in 2010



Partner



iOn



E-Vivacity

1st half 2010

2nd half 2010



Berlingo



C-ZERO

- > You can pre-order an iOn and a C-ZERO right now!
- ➔ Over 100 000 vehicles in the next 5 years

LCV Peugeot and Citroën range in Europe 2008



NEMO / **BIPPER**



BERLINGO FIRST / **PARTNER ORIGIN**



BERLINGO / **PARTNER**



JUMPY / **EXPERT**



JUMPER / **BOXER**

Leadership in customer services

Sales & Marketing
30%

Increase contracts sold in Europe from 300 000 to 500 000 in 2012

- Broaden maintenance contracts, insurance & financial services



- Develop Mu by Peugeot

Services for tomorrow

Sales & Marketing
30%

Grow Fleet management system contracts from 500,000 to 1,000,000 by 2012

- Emergency Call system
- Vehicle park management
- Roll out across Europe

Mu by Peugeot: first for mobility!



“Peugeot reinvents mobility”

- A new pre-paid mobility offer
 - > A pre-paid card
 - > A “Pay per Use” mode of consumption
 - > Tailor made services offer



For a week-end



Always available



Half a day ride



Occasional need



Mu by Peugeot: first for mobility!



Our customers

Urban drivers with active lifestyles, including owners of other brands and even non-owners

Our ambitions

- **European roll out in 2010**
 - > Paris
 - > Berlin
 - > Other major European cities
- **Ongoing enhancement of our mobility offer**
 - > New services built on our current developments in the field of electric products: cars, bicycles, scooters

Market share momentum in Europe

Sales & Marketing
30%

**Grow B2B
market share
from 14%
to 18% by 2012**

- Broaden our offer with electric vehicles, LCVs, connectivity
- A reinforced organisation
- 400 new business centres
- Grow international corporate contracts from 30 to over 200

Market share momentum in Europe

Sales & Marketing
30%

**Increase
residual
values**

- Reduce Total Cost of Ownership of future vehicles
- Professionalise management of used car flows

Market share momentum in Europe

Sales & Marketing
30%

Used car operations

- Clear & distinct used car brand identities
- Develop efficient & coordinated operational management
- Establish operational standards

High growth markets
15%

Increase market coverage from 30% to 40%

- Launch of new sedan models
- Opening of 2nd Wuhan plant
- Extend engine & automatic transmission offer

Latin America

High growth markets
15%

Increase market coverage from 40% to 57%

- Launch of new vehicles
- Argentina: focus on profitability
- Brazil: build market share

High growth markets
15%

Increase market coverage from 48% to 77%

- Start up of new JV production facility with MMC in Q1 2010
- Ramp up production of C Segment cars with full capacity of 125,000 vehicles in 2012

Brand management

Sales & Marketing
30%

JD Power rating:
1st quartile for vehicles
built in 2012

- Already top level for new product quality
- Improve performance in customer services



CRÉATIVE TECHNOLOGIE



→ January 2010

- Clear and distinct brand identities

Brand management

Sales & Marketing
30%

**Increase
satisfaction
and loyalty**

- Improve network professionalism and service quality
- Establish sales and delivery standards
- Share best practices across the network

Production, Development,
SG&A
55%

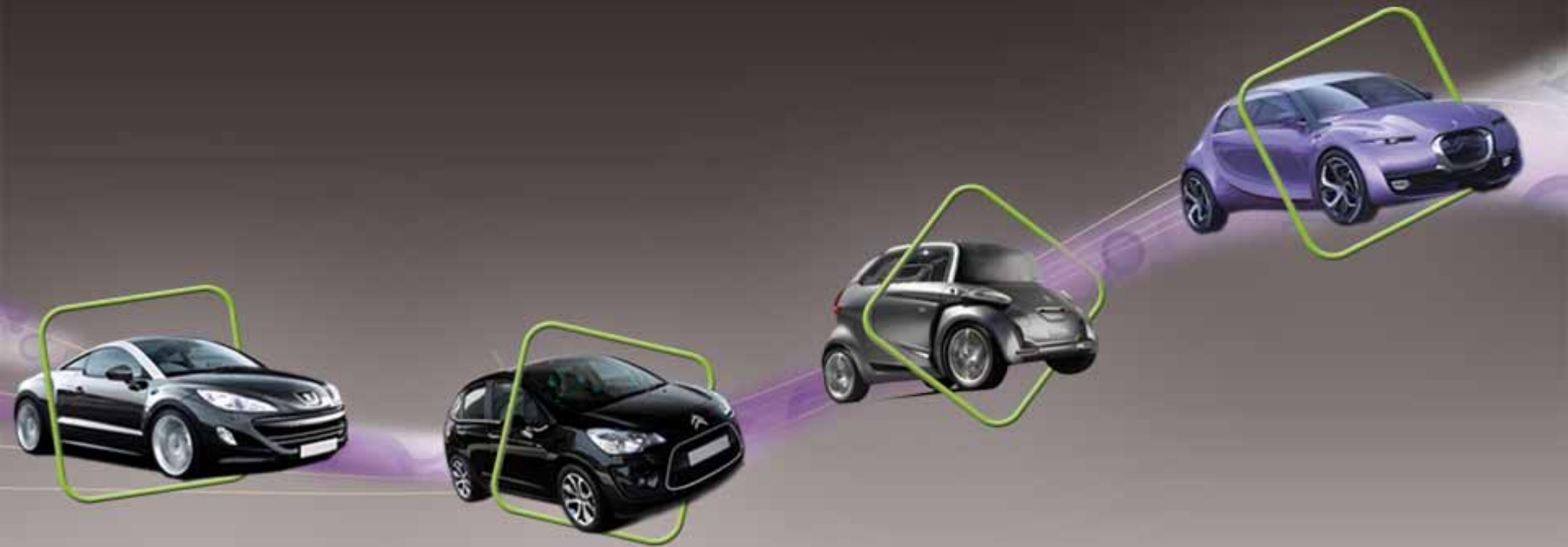
**Reduce SG&A costs
by €400m by 2012**

- Own retail network
- G&A expenses
- Sales organisation efficiency

Our roadmap to profitability and growth

- Clear ambitions and adapted moyens
- Robust performance improvement
- Management team to deliver
- Solid financials

Appendix I



VISION FUTURE A STEP AHEAD

Capacity utilisation

Production, Development,
SG&A
55%

Increase capacity utilization in Europe from 81% in 2008 to 105% by 2012*

- Half from downsizing (Aulnay, Rennes)
- Half from volume throughput

* Hourly capacity x 16 hours x 235 days

Manufacturing productivity

Production, Development,
SG&A
55%

**Reduce production
hours per vehicle
by 20%**

- 50% reduction in vehicle technical diversity
- Optimize plant occupation eg: Poissy, Mulhouse -20%
- Roll-out "PSA Excellence System" based on lean
- Volume contribution

Development productivity

Production, Development,
SG&A
55%

**Improve
development
productivity by 20%**

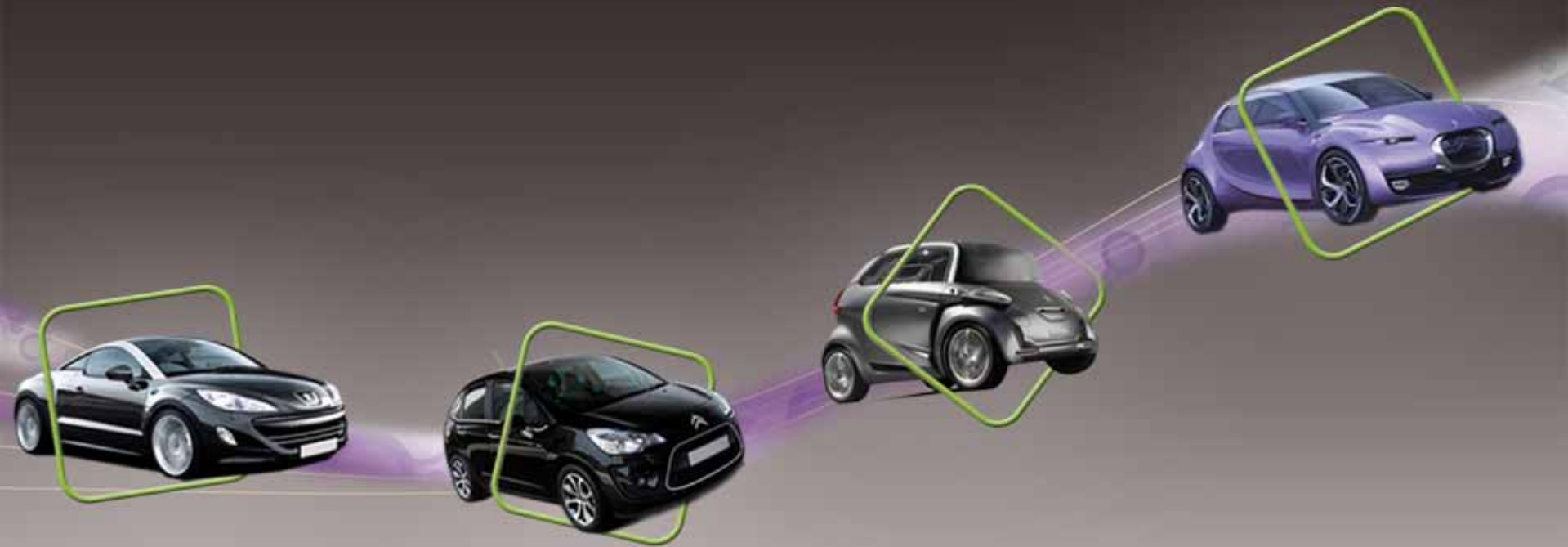
- Increase number of repeat components from 30% to 50%
- Develop platform load & modules
- Increase procurement of vehicle functions from our top strategic suppliers from 25% to 50%
- Extend co-operations

Production, Development,
SG&A
55%

**Reduce SG&A costs
by €400m by 2012**

- Own retail network
- G&A expenses
- Brand economic efficiency

Appendix II



VISION FUTURE A STEP AHEAD

Citroën C-Quatre Sedan China

C Segment

1st Half 2009



Citroën C5 Sedan China - D Segment

1st Half 2010

2010

2011

2012

